

CACKLE HATCHERY, LLC

2026 CHICK SEASON®

WHOLESALE PACKET & PRICE LIST



We look forward to working with you and providing poultry for your customers.

For questions you may contact us by:

Email: service@cacklehatchery.com

Phone: 417-446-8228

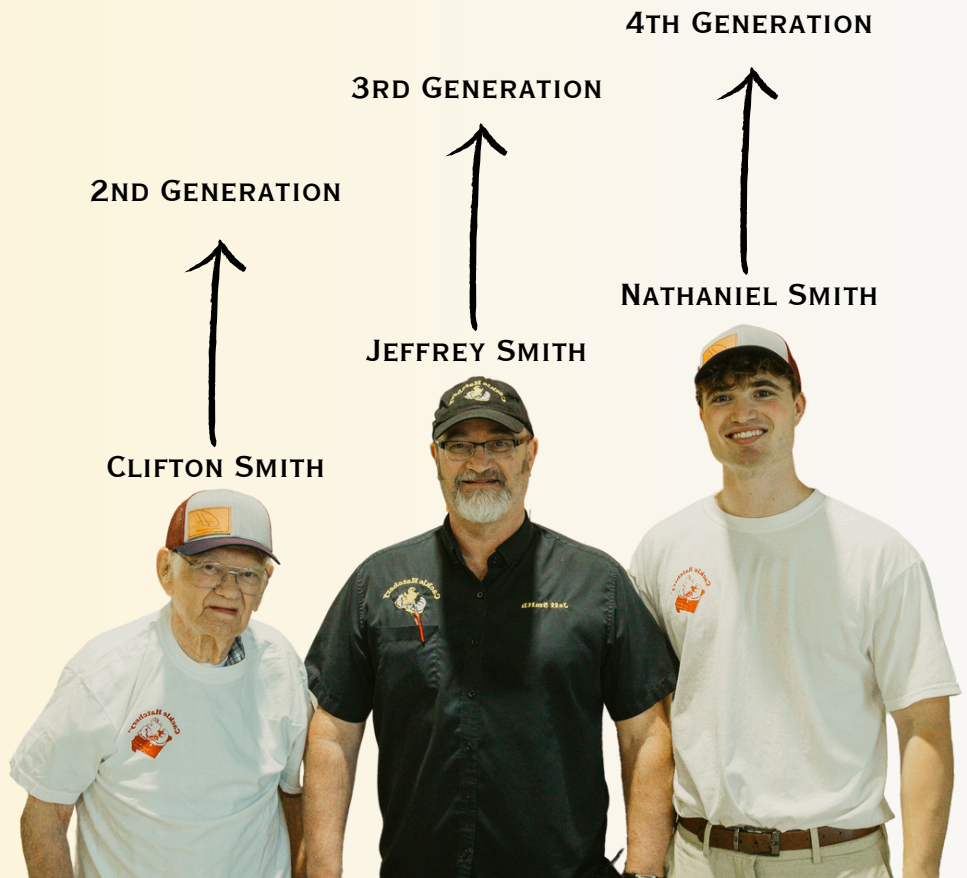
Fax: (417) 588-1918

ABOUT US

At Cackle Hatchery, we've been a family-run business since 1936, hatching and shipping quality poultry across the United States. What began as a small hatchery in Lebanon, Missouri, has grown into the largest variety of poultry breeds in the U.S., and we take pride in our commitment to family values, sustainability, and top-notch service.

As a fourth-generation hatchery, our mission is to provide healthy, high-quality poultry while helping families and businesses thrive. By partnering with companies like yours, we're able to extend our reach and share our passion for backyard poultry with customers all over the country.

Our focus is on extensive grading to meet the American Standard of Poultry, combined with proprietary packing methods and generational knowledge. These practices ensure that we consistently meet your customers expectations, delivering poultry with care and precision that reflect the expertise we've perfected over decades. From our family to your customers, we are proud to be your trusted poultry provider.



Our first hatch is scheduled for
Wednesday, Feb. 4, 2026.

Our last hatch is scheduled for
Wednesday, Oct. 21, 2026.

We will be hatching on Monday and
Wednesday this year, excluding
holidays.

MISSOURI STORES

We are pleased to be able
to offer our Missouri Stores
'Free Shipping' on orders as
low as 25 birds.



DIFFERENT WAYS TO PLACE AN ORDER

Orders may be placed via:

- Online Wholesale Portal
(Recommended)
 - Call in if you need a password
reset.
- Phone: 417-446-8228
- Fax: 417-588-1918
- Email: service@cacklehatchery.com

Please choose only 1 option and use
that for the whole season.

Do Not Order Through Our Retail Website!

Do not send your order using multiple options.

You will be double booked and will be
responsible for all orders placed.

Information needed for all orders:

- Store Name
- Email
- Name of person placing order
- City & State location
- Store phone number
- Purchase order number (if applicable)

Confirmations for every order will be emailed to
you. **If you do not receive a reply within 2 hours,
check your spam folder.** Also, you may call us to
make sure we received your order.

CATEGORY MINIMUMS TO SHIP

- Standard Size Chicks - 15
- Bantam Size Chicks - 15
- Guinea Keets - 15

If the minimums are not met, that category will not be shipped. It is your responsibility to make sure you order correctly.

ORDER CHANGES

- Date changes when available, can be done in the portal or by calling in.
- No Partial Changes/Cancel.
- Add-ons can be done, within 5 days of the ship date, in the portal or called in if the poultry is available.

ORDERING INFORMATION

CANCELLING ORDERS

- No cancellation on any orders 10 days or less before scheduled ship date.
- \$15 cancellation fee per order number.
- Cancels can be done in the portal or by calling in.

OVER-HATCH BARGAIN ORDERS

- Cannot be added to any other orders.
- Available breeds will be emailed via news-blast on hatch day.
- Email us to be added to the list.
- Call before 9:00 AM Central Standard Time on the day of hatch to order or order on the portal if showing available.

NEW CHANGES

We will no longer be offering the Traditional Chick Days.

New Chick Days

- Pre-Order Breeds for a Chick Day
- Sell off those numbers and breeds
- Add-On numbers or breeds if available

This is a hard call for us to make but due to demand and changes we are forced to make, we can no longer guarantee birds without them being preordered first and taken off our inventory system.

EXAMPLE

Breed/Amount Booked	Available to Sell	Quantity Ordered	Customer
Rhode Island Red - 300 females	300 f	100 f	John Doe
	200 f	150 f	Jane Doe
	50 f	50 f	Jeff Doe
Add On 100 f	100 f		

BILLING OF ACCOUNTS

We have 4 different payment methods. We will assign your method when you are first approved as a wholesaler.

ACH

We debit your bank account within 2 weeks of you receiving your order.

PRE-PAY

Your card will be charged 2-3 business days before shipment. This is used with most new accounts.

CARD ON FILE

Your card will be charged 2 weeks after your order ships.

NET 10/30

Invoice is due within 10/30 days of receipt.

- We accept Visa, Mastercard & Discover.
- There is a \$10 fee for declined credit cards & returned ACH payments.
- If paying with check, there is a \$25 return check fee and order has to be paid with credit card or money order.
- All invoices are emailed from quickbooks@notification.intuit.com



PAST DUE INVOICES

Past due invoices will have a 3% interest charge added each month until the balance is paid. If your account is more than 45 days past due, we will not be shipping future orders until invoices are paid. Plus, you will not be able to order until account is paid in full. May result in different account terms for future orders.

We do not accept payments from your customers. Do not give out our name or number for them to contact us about their order. We will not do anything for your customer.

REFUNDS

All refunds will be based on your account terms.

Shorted, losses, or did not ship orders:

- Prepaid accounts will be refunded to the card that was charged for the order.
- Card on File, ACH & Net10/30 accounts will not be charged for those birds.

AUDITS

We will perform an audit on all accounts at the end of the season. We will review prices of all birds, shipping charges, credits, and payments. If we owe you money, we will send you a check for the amount owed. If you owe us money, we will send you a detailed bill in the mail and that will need to be paid in order to place orders for the next season.

JOIN OUR AFFILIATE PROGRAM

Does your store have a website? Make it earn money for you with Cackle Hatchery, LLC's Affiliate Program. This program will track traffic from your website to Cackle Hatchery, LLC's website. You are paid a commission on any sales generated from that order.

GUARANTEES

Alive Arrival Guarantee

- 100% Arrive Alive Guarantee is only on the birds when they first arrive.
- If there is a problem with **Any** of the birds upon arrival you must login to your wholesale account or call us **within 24 hours** to repost loss. Please Do Not Email Us.
- **Please have live counts available because we send extras.**
- Be sure to check the birds before they leave your store for any that may be weak or lethargic. Once they leave your store the guarantee ends.

Sexing Guarantee

- 90% Sexing Guarantee on the total number of birds in your order, not the number ordered of each breed.
- If you receive any wrong sexed birds **you must provide a picture** within 16 weeks of ship date to receive a refund of the purchase price.
- Extra birds sent are included when figuring the 90% guarantee.



2026 CACKLE HATCHERY, LLC

HATCH DAY CALENDAR

February '26							March '26							April '26						
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S
1	2	3	4	5	6	7	1	2	3	4	5	6	7				1	2	3	4
8	9	10	11	12	13	14	8	9	10	11	12	13	14	5	6	7	8	9	10	11
15	16	17	18	19	20	21	15	16	17	18	19	20	21	12	13	14	15	16	17	18
22	23	24	25	26	27	28	22	23	24	25	26	27	28	19	20	21	22	23	24	25
							29	30	31					26	27	28	29	30		

May '26							June '26							July '26						
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S
					1	2		1	2	3	4	5	6				1	2	3	4
3	4	5	6	7	8	9	7	8	9	10	11	12	13	5	6	7	8	9	10	11
10	11	12	13	14	15	16	14	15	16	17	18	19	20	12	13	14	15	16	17	18
17	18	19	20	21	22	23	21	22	23	24	25	26	27	19	20	21	22	23	24	25
24	25	26	27	28	29	30	28	29	30					26	27	28	29	30	31	
31																				

August '26							September '26							October '26						
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S
						1			1	2	3	4	5					1	2	3
2	3	4	5	6	7	8	6	7	8	9	10	11	12	4	5	6	7	8	9	10
9	10	11	12	13	14	15	13	14	15	16	17	18	19	11	12	13	14	15	16	17
16	17	18	19	20	21	22	20	21	22	23	24	25	26	18	19	20	21	22	23	24
23	24	25	26	27	28	29	27	28	29	30				25	26	27	28	29	30	31
30	31																			



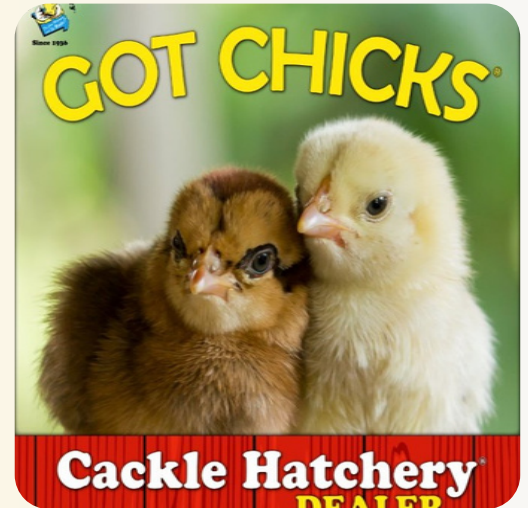
2026 WHOLESALE SUPPLY LIST



127 paged Breed Color Guide
 No prices listed inside
 Item # WB36
 10 Guides for \$10



Retractable easy to store
 Banner
 34" x 81" Item # WB06
 \$79



See through removeable
 Window Cling Sign
 2x2 Item # WB34 \$25
 2x3 Item # WB37 \$36



FREE Printable Display Sheets
 8 1/2" x 11"

<https://help.wholesale.hatcherybrain.com/hc/en-us/articles/13240442257431-Do-you-have-any-marketing-materials-like-sell-sheets-or-brochures-for-my-farm-supply-or-feed-store>
****STANDS NOT INCLUDED****

Link to purchase stands
<https://www.displays2go.com/P-35498/8-5-x-11-Vertical-Sign-Stand-Floor-Mount?st=Class&sid=1002>



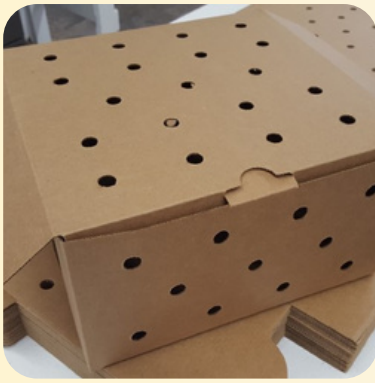
Chick Care Checklist
 Item # WB38
 8 1/2" X 11" pad of 25
 \$3 per pad



Poster 3 Pack - \$24.95
 28" x 22" Item # WB05 Egg Layer,
 Embryo, Assorted Breeds 3 posters
 (1 of each)

****STANDS NOT INCLUDED****

Link to purchase stands
<https://www.displays2go.com/P-30424/22-x-28-Steel-Poster-Stand-Top-Loading-Frame?st=Class&sid=1002>



Chick Boxes

Item # WB08

Medium—25 for \$51

10.25" x 10" x 5.5", 15-25 chicks



Branded Plastic Quart Waterer
Jug and Base Combo

Item # WB32

Serves up to 25 chicks,

1-4 weeks old.

30 sets \$89



Branded Plastic Quart Feeder
Jug & Base Combo

Item # WB31

Serves up to 25 chicks,
1-4 weeks old.

30 sets \$95



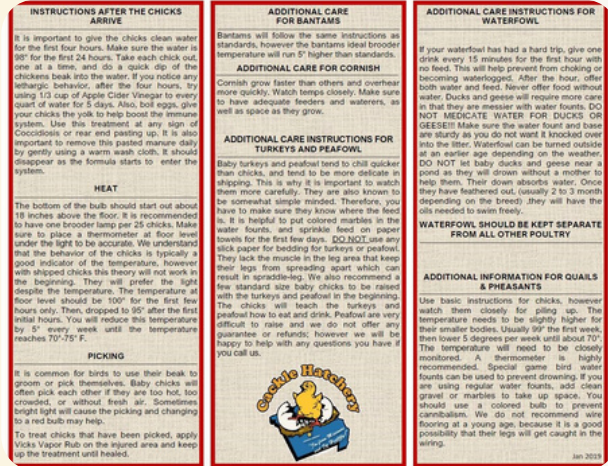
Branded Chick Boxes

Item # WB33

100 for \$185

10.5" x 5.5" 2-12 chicks

Handle height 8.5"

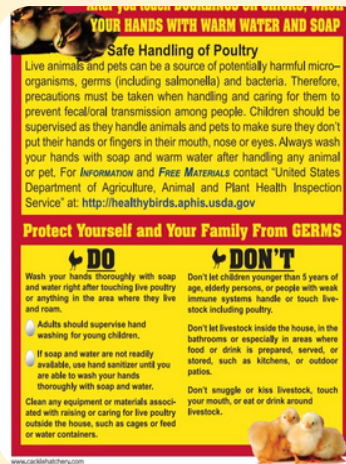


Care Sheet

Item # WB04

8.5" x 11"

100 tri-fold pamphlets \$15



Safe Handling Sheet

Item # WB03

8.5" x 11"

100 flyers \$15



Small Thermometer

Item # WB13

100 for \$95

CACKLE HATCHERY, LLC
PO Box 529
LEBANON MO 65536
417-446-8228



HATCHING & SHIPPING DAY OLD POULTRY
SINCE 1936

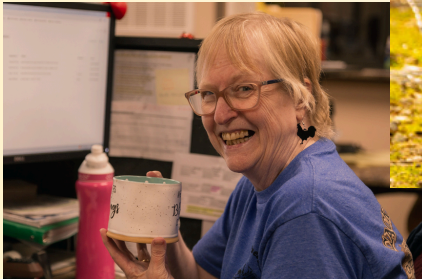
Meet your wholesale team:



Sarah Clark,
Wholesale Manager



Genie Wingfield,
Sales Associate



Sharyl Hubbs,
Sales Associate



Karen Albright,
Sales Associate